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## Do it Right the First Time

Performing necessary techniques such as solvent reduction and accurate air pressure along with spraying test panels rather than re-shooting the entire repair each time saves material, time, and emissions.

Smart painters keep a library of past test panels. After all, what they want to know is which formula and technique will match the customer's car. If they can refer to their own database of colors, they can quickly identify the correct solution. Once the color on any test panel is a blendable match, the next steps are to simply paint the vehicle, deliver the car and collect the money.

Blending is important. It saves time and money on labor and materials in the long run. You are not doing the customer, the insurer, or your business any favors if you are spending extra time & materials on the repair painting it again and again.

To prosper in today's ultra-competitive collision repair market, work must be done right the first time.

## WE'RE HERE TO HELP!

**Auto Body Supply** is committed to making every project a success. Our trained staff will partner with you to provide the proper products & support for your job. Let us know what we can do to help.



## PAINT GUN CLEANING

Keeping your Paint Gun clean is the best thing you can do for your next paint job. Clean your guns after every use and once a week completely disassemble the gun to clean and inspect it. This will go a long way towards having problem free spraying. Cleaning your gun may be the best time spent to speed up your next paint job. **Auto Body Supply** can also clean, inspect and repair your equipment. Give us a call or talk to your tech/sales rep.



**Legislative Bill #602** – Senator Pahl presented the NABA bill to Committee.

**2021 Membership Drive** is under way – please help support the NABA through your membership.

**Webinars are Available** - Informative Training and Industry Updates

**Door Rates** – It is that time of year to update your door rate. Questions – Contact the NABA