



MARCH NEWSLETTER 2020



2034 O Street
Lincoln, NE
402-477-3941

abs2@autobodysupplylincoln.com
www.autobodysupplylincoln.com

NEBRASKA LABOR RATE SURVEY

For collision repairers, 2020 is distinctively different from prior years. A new reality of advanced, high technology vehicles has arrived and dramatically changed the collision repair landscape forever. More than ever, proper labor rate pricing is crucial for body shops to sustain long-term profitability, growth, and prosperity.

The **Labor Rate Survey** is the industry's new model for measuring and reporting labor rates, enabling a market-driven solution for pricing collision repair labor, and making the old way of insurance-driven prevailing rates obsolete.

If you have already taken the Nebraska **Labor Rate Survey**, thank you! If not, please go to LaborRateSurvey.com and complete the survey today. It's free and takes about 5 minutes. If you have multiple shop locations, please complete a separate survey for each location.

Thank you in advance for your participation taking the survey, which is necessary to make this effort successful. Thanks to the Nebraska Auto Body Association for sponsoring this survey.



Have you checked your spray gun's fan pattern recently?



With the spray gun being a painter's primary tool, proper gun set up is critical to the final appearance of the material being applied. One important aspect of gun set up is fan pattern. Proper fan pattern can ensure an even film build of the sprayed material, correct drying and curing of the film, and proper adhesion from layer to layer. You should always check your gun's fan pattern prior to material application.

Holding your gun 6-9" from a piece of masking paper or other flat surface, spray your paint to check for a uniform, elliptical pattern. Other fan patterns can indicate a problem and should be fixed. Check your spray gun today and keep your jobs looking their best. Call your ABS Tech Rep for assistance.



**REFINISH ONLINE
LEARNING ACADEMY**

**THE KNOWLEDGE RESOURCE FOR EVERY
FACET OF REFINISH BUSINESS**

Check out **PPG's** online training program for automotive and commercial refinishing systems and repair processes. The wide range of online resources include not only technical and product training, but professional development courses, videos, process documents, and more - all designed to provide 24/7/365 access to information that improves the performance of your business.

Go to <https://us.ppgrefinish.com/Training/Courses>